



## Risk Control

> Travelers Risk Control Development Program



### Recruiting For an April 2010 Class

Are you prepared for the challenge of assessing a variety of risks across several industries to identify hazards and controls? Do you have the interpersonal skills for influencing clients to implement recommendations and provide service to minimize losses? If you are ready for this, consider our Risk Control Development Program.

We are looking for people who are curious about why people get hurt, why buildings burn down, why products fail, why one company has a great safety record and another one does not, why people get sick from their work environments, and why so many types of losses occur. Uncovering the factors that lead up to those losses is key! Our Risk Control staff's inherent curiosity over the last 100 years allows us to know what works and what doesn't. We apply proven risk control/loss prevention concepts to thousands of commercial accounts across the country each week.

At Travelers Risk Control, part of a Fortune 100 Company, our mission is to provide unparalleled risk control services and exposure assessments designed to reduce clients' exposure to risk, control loss costs, protect property and save lives. We influence underwriting decisions while maintaining a highly professional and technically proficient staff. Risk Control remains closely involved in the growth and profit goals of each of the businesses at our company.

We have experience working with customers in most industries, including manufacturing, printing, education, wholesale and retail businesses and service organizations. Our professional field consultants work closely with highly qualified specialists, dedicated in areas such as fire protection, product liability, transportation, industrial hygiene, ergonomics, and injury management. We work with small- and medium-sized commercial clients in addition to businesses that are national

in scope. We also have specialty areas where our consultants focus exclusively with clients having unique needs in boiler and machinery, construction, public sector, and the oil and gas industry. Participants learn through a structured training program. There is a Field Office Orientation program, as well as technical training in St. Paul, Minn., or Hartford, Conn. After participants have completed these sessions, they return to their field location for a comprehensive on-the-job training program coupled with attendance at a variety of formal technical training sessions. This training is followed by continued close supervision and mentoring as individuals begin to work on their initial risk control assignments. The participants will develop an understanding of various business segments and their business strategies designed to achieve growth and profit objectives.

Participants must develop effective relationships with Underwriting and Service Teams, our Clients, the Broker/Agent community, Claim, and our Risk Control community.

Risk Control Development Program participants must have the ability to effectively communicate verbally and through sound business writing. They also must have sound analytical skills and be customer service oriented. The ability to work independently and in a team environment is also an important qualification.

### Travelers at a Glance

Travelers has been doing business for more than 150 years and is the leading provider of commercial and consumer insurance. Travelers is a publicly traded company and is on the Fortune 100 list of largest U.S. companies. Our national workforce serves consumers and businesses through one of America's largest networks of independent insurance agents,

Reduce Risk.

Prevent Loss.

Save Lives.

## Risk Control

brokers and other distribution channels. We have representatives in every U.S. state, Canada, Ireland and the United Kingdom.

## Requirements

- > Undergraduate degree preferred, ideally in Engineering, Safety and Health, or Fire Protection Science
- > Two to five years experience in industry
- > Strong interpersonal and communication skills, both written and verbal
- > Analytical skills
- > Decision-making skills
- > Time management skills for a workload that is fast-paced
- > Computer skills (able to use Word and type reports)
- > Strategic and tactical skills
- > Customer service oriented
- > Able to work independently and collaborate within our team and with our business partners
- > Ability to travel overnight to St. Paul, Minn., or Hartford, Conn., and/or other field locations for training
- > Legally eligible to work in the United States
- > Current/valid driver's license with acceptable driving history. MVR and background checks will be completed.

## Now Recruiting For:

- > New York City area
- > Rancho Cordova, CA
- > St. Paul, MN or Iowa (the role will ultimately be domiciled in Iowa)
- > Cincinnati, OH
- > Philadelphia, PA
- > Houston, TX
- > Phoenix, AZ
- > Seattle, WA
- > Hartford, CT and Orlando, FL – Fully dedicated to our Construction Business
- > Hartford, CT – Fully dedicated to our Property & Life Safety Unit

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**Interested in a career with Travelers Risk Control?** Visit our Web site at [www.travelers.com/careers](http://www.travelers.com/careers) > Search Current Openings > Sort by Risk Control and Keyword: RC Associate

**For more information about what we do, visit our Web site at [travelers.com/riskcontrol](http://travelers.com/riskcontrol).**



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